

Prince William County Public Schools Bid Tabulation Custodial Floor Products, R-NM-9009 September 30, 2008 at 2:00 pm Nancy Markov, Buyer 703-791-8742; FAX: 703-791-7462				Abel Industries Inc. Pat Meisels, Sales Representative 16815 Interstate Dr. P.O. Box 968 Dumfries, VA 22026 Phone: 703-550-9446 Fax: 703-385-0096			Acme Paper & Supply Co. Inc. Ron Schwarzman, GM Jan/San Division Box 422 Savage, MD 20763 Phone: 301-953-3131 ext. 1274 Fax: 410-792-8089			Calico Industries, Inc. Michael L. Heverly, Sr. Dir./Bids & Contracts 9045 Junction Dr. Annapolis Junction, MD 20701 Phone: 800-638-0828 Fax: 301-575-0131		
Item #	Description	Unit Pkg.	Estimated Annual Quantity	Bidder's specified brand	Unit Price	Total Price	Bidder's specified brand	Unit Price	Total Price	Bidder's specified brand	Unit Price	Total Price
1.	Floor Finish Stripper as per specifications.	5-gallon	1,296 5-gallon containers (6,480 gallons)	NCL Super-Sonic Stripper	\$43.91	\$56,907.36	Simonez Z-Strip Floor Stripper	\$18.55	\$24,040.80	Franklin Offense	\$31.14	\$40,357.44
2.	Neutral Cleaner, as per specifications.	5-gallon	1,128 5-gallon containers (5,640 gallons)	Earth Sense PH Neutral All-Purpose Cleaner	\$72.08	\$81,306.24	Stride Neutral Cleaner (Johnson wax)	\$19.20	\$21,657.60	Franklin Lightening Blend System Floor Cleaner	\$20.14	\$22,717.92
3.	Floor Finish, as per specifications.	5-gallon	1,944 5-gallon containers (9,720 gallons)	NCL 24/7 Floor Finish	\$49.63	\$96,480.72	Simonez Wet Look Plus	\$38.35	\$74,552.40	Franklin Quasar	\$50.94	\$99,027.36
Grand Total Amount				\$234,694.32			\$120,250.80			\$162,102.72		

Bid Tabulation Custodial Floor Products, R-NM-9009 October 1, 2008 Nancy Markov, Buyer 703-791-8742; FAX: 703-791-7462				Daycon Products Co, Inc. Kathern Savage, Bid Specialist 16001 Trade Zone Ave. Upper Marlboro, MD 20774 Phone: 301-218-7015 Fax: 301-218-7065			East Coast Commercial Cleaning, JCD J. Larry Dowdy, President 7401 Craftown Rd. Fairfax Station, VA 22039 Phone: 703-409-2537 Fax: 703-751-9489			Eastern Bag & Paper Company, Inc. John W. Kennedy, Territory Sales Manager P.O. Box 591 New Market, MD 21774 Phone: 301-643-5905 Fax: 800-643-5905		
Item #	Description	Unit Pkg.	Estimated Annual Quantity	Bidder's specified brand	Unit Price	Total Price	Bidder's specified brand	Unit Price	Total Price	Bidder's specified brand	Unit Price	Total Price
1.	Floor Finish Stripper as per specifications.	5-gallon	1,296 5-gallon containers (6,480 gallons)	L.O.S. Odorless Stripping Concentrate	\$48.58	\$62,959.68	Misco Products Once 'N Done Instant Finish Emulsifier	\$33.87	\$43,895.52	Starco Chemical Fast & Easy PWC	\$35.83	\$46,435.68
2.	Neutral Cleaner, as per specifications.	5-gallon	1,128 5-gallon containers (5,640 gallons)	Klean 'N Brite All Purpose Cleaner	\$23.03	\$25,977.84	Misco Products E 07 All Surface Cleaner	\$30.10	\$33,952.80	Starco Chemical Green Key Neutral Cleaner Detergent	\$20.87	\$23,541.36
3.	Floor Finish, as per specifications.	5-gallon	1,944 5-gallon containers (9,720 gallons)	Ultra Bright Floor Seal & Finish	\$57.37	\$111,527.28	Misco Products Classic 250 Floor Finish	\$50.22	\$97,627.68	Starco Chemical Summit PWC Floor Finish	\$48.17	\$93,642.48
Grand Total Amount				\$200,464.80			\$175,476.00			\$163,619.52		

Bid Tabulation Custodial Floor Products, R-NM-9009 October 1, 2008 Nancy Markov, Buyer 703-791-8742; FAX: 703-791-7462				Lawrence Sanitary Co., Inc. Roy O. Jorstad, President 5220 Klockner Dr. Richmond, VA 23231 Phone: 804-236-0090 Fax: 804-236-0038			National Chemical Laboratories, Inc. James Socha, Contract Specialist 401 N. 10th St. Philadelphia, PA 19123 Phone: 215-922-1200 Fax: 215-922-5517			QSix, Inc. Chris Garthright, President 8005-C Creighton Pkwy. # 809 Mechanicsville, VA 23111 Phone: 804-723-2487 Fax: 804-723-2467		
Item #	Description	Unit Pkg.	Estimated Annual Quantity	Bidder's specified brand	Unit Price	Total Price	Bidder's specified brand	Unit Price	Total Price	Bidder's specified brand	Unit Price	Total Price
1.	Floor Finish Stripper as per specifications.	5-gallon	1,296 5-gallon containers (6,480 gallons)	Butchers Cutting Edge Stripper	\$35.78	\$46,370.88	NCL Fast-Strip Speed Stripper	\$34.75	\$45,036.00	Custom Chemical Corporation Quick Strip	\$32.37	\$41,951.52
2.	Neutral Cleaner, as per specifications.	5-gallon	1,128 5-gallon containers (5,640 gallons)	Butchers Raindance Neutral Floor Cleaner	\$22.99	\$25,932.72	NCL Earth Sense pH Neutral All-Purpose Cleaner	\$61.20	\$69,033.60	Custom Chemical Corporation Neutra-Clean	\$22.78	\$25,695.84
3.	Floor Finish, as per specifications.	5-gallon	1,944 5-gallon containers (9,720 gallons)	Butchers Amplify Durable Finish	\$67.36	\$130,947.84	NCL Invincible Floor Finish	\$39.20	\$76,204.80	Custom Chemical Corporation Image Floor Finish	\$68.20	\$132,580.90
Grand Total Amount				\$203,251.44			\$190,274.40			\$200,228.16		